VOCATIONALPRACTICALS QUESTION BANK

(WithEffectfromtheAcademicyear2023-2024)

RETAIL MANAGEMENT
(COURSE CODE: 215)

StateInstitute of VocationalEducation

**O/otheCommissionerofIntermediateEducation,
TelanganaState,Hyderabad**

&

BoardofIntermediateEducation

TelanganaState,Hyderabad

	ListofParticipants
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RETAIL MANAGEMENT
FIRST YEAR QUESTION BANK
PAPERI:BUSINESSORGANIZATION AND MANAGEMENT
[215/21]

Time: 3hrs   **Max.Marks:50**

<div align="center">SECTION-I   1X20=20 Marks.</div>

Note: (i) Answer any one question.
    (ii) Each question carries 20 Marks.

1. What are the main objectives of Partnership deed? And fill the application for partnership firm.
2. Fill the forms relating to registration of co – operative societies.
3. Fill the application form to open a Bank Account.
4. Fill the application form to fixed deposit in to the Bank.
5. Fill the application form to hiring safe deposit Locker.

<div align="center">SECTION-II   1X10=10 Marks.</div>

Note: (i) Answer any one question.
(ii) Each question carries 10 Marks.

6. What are the items included in Article of Association?
7. What are the items including in Prospectus.
8. Fill the proforma of Demand Draft.
9. Fill the proforma of pay in slip (depositing).
10. What are the different types of industries? Explain them with examples?

<div align="center">SECTION-III   1X10=10Marks</div>

Note: (i) Answer any one question.
(ii) Each question carries 10 Marks.

11. Fill the proforma of the Withdrawal form.
12. What are the benefits of e-business?
13. What are the functions of Stock Exchange?
14. Explain the advantages of MNCs.
15. Describe functions of Management.

SECTION-IV

    Record   **05Marks**
    Viva- Voice   **05 Marks**

<div align="center">

MODEL QUESTION PAPER
PAPERI:BUSINESSORGANIZATION AND MANAGEMENT [215/21]

</div>

Time: 3hrs   **Max.Marks:50**

<div align="center">

4,8,12

</div>

Note: **The serial numbers of the questions mentioned above are the serial number in question bank. In practical examination, only the serial number of the question will be given.ThequestionsgivenbyTSBIEarefor40Marks.Theexaminershall decodeitwith the question bank and give the questions.**

Record   **05marks**

Viva- Voice   **05Marks**

FIRST YEARQUESTION BANK

PAPERII:ACCOUNTANCY&COMPUTERS [215/22]

Time: 3hrs   **Max.Marks:50**

SECTION-I   **1X20=20 Marks.**

Note: (i) Answer any one question.
(ii) Each question carries 20 Marks.

1. Write and demonstrate the steps to create file in MS-Word, type some textandsavethefile.
2. Identifyany8toolsinMSExcelScreen.
3. Insert5ShapesinMSWordandFillcolorsinit.
4. Show the format of adjustments that are normally shown in bank reconciliation statement.
5. Following balances are taken from the books of the Mehek Traders as at 31/03/2022. Prepare trail balance.

   Capital Rs.25000, Drawings 6500, Cash 200, Bank Balance 7000, Sales Returns 500, Purchase Returns 800, Bill receivable 4000, Bills payable 3000, Sundry Debtors 5000, Sundry Creditors 3500, Discount paid 6500, Advertisement 500, Salary 1200, Rent Paid 400, Opening Stock 10000, Purchases 8000, Sales 12000, Postage 400.

SECTION-II   **1X10=10Marks**

Note: (i) Answer any one question.
(ii) Each question carries 10 Marks.

6. Createtext fileusingMS-wordpad.
7. Write and Demonstrate the Procedure for changing the width of row and columnin Excel.
8. Demonstrate the procedure to edit contents of the cell.
9. Enter the following transactions in the purchase Bookand Sales Book

Date	Particulars	Amount	Date	Particulars	Amount
Jan-01	Purchases from Raj	4000	Jan-05	Sales to Karthik	6000
Jan-08	Purchases from Giri	9000	Jan-10	Sales to Raghu for Cash	3000
Jan-12	Purchases from Naveen	3500	Jan-20	Sales to Nikhil	3800

Jan-15	Purchases from Santhu	4200	Jan-30	Sales to Shailaja	2400

10. PreparetheSingleColumnCash Book.

Particulars	Amount	Particulars	Amount
BalancesB/d	10,000	Paidto Anil	2500
ReceivedfromRoopa	300	ReceivedInterest	1000
Paidrent	600	PaidintoBank	1500
Sales	1500	Advertisements	1200
WagesPaid	1000	Purchasedfurniture	1200

SECTION-III   **1X10=10Marks**

Note: (i) Answer any one question.
(ii) Each question carries 10 Marks.

11. Explaintypesofaccountswithprinciples.
12. Writeabouttypesofsubsidiarybooks.
13. Listoutanyfiveinputandoutputdevices
14. Insertanimagefromclipartandrotateit.
15. Write the format of a Balanced Sheet.

SECTION-IV

Record   **05 Marks**
Viva-Voice   **05Marks**

MODEL QUESTION PAPER
PAPERII:ACCOUNTANCY&COMPUTERS[215/22]

Time: 3hrs   **Max.Marks:50**

4,8,12

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    Record   **05marks**
    Viva- Voice   **05Marks**

RETAILMANAGEMENT
FIRST YEAR QUESTIONBANK
PAPERIII:RETAILMARKETING[215/23]

Time: 3hrs   **Max.Marks:50**

SECTION-I   1X20=20 Marks.

Note: (i) Answer any one Question
(ii) Each Question carries 20 marks

1. WhatarethedifferentcategoriesofConsumableproductsandNon – Consumable products available in Big Bazaar?
2. ExplainthesalesprocessofFMCG(FastMovingConsumerGoods) business.
3. ExplainthetypesofDistributionChannels&itsfunctions.
4. Explaintheimportantfeatures&benefitsofSalesPromotionalSchemes.
5. ExplaintheSalesPromotionSchemesofLaptop.

SECTION-II   1X10=10 Marks

Note: (i) Answer any one Question
(ii) Each Question carries 10 marks

6. ListoutthedifferentbrandsofTVsthatareavailableinReliance Electronics.
7. WhatarethedifferenttypesofmobilesthatareavailableinbigC?
8. ListouttheelectronicitemsavailableinBajajElectricals.
9. ListouttheConsumableproductsavailableinStationery Stores.
10. Explainthedifferenttypesofpackagingmethods.

SECTION-III   1X10=10 Marks

Note: (i) Answer any one Question
(ii) Each Question carries 10 marks

11. WhatarethefeaturesofRedmiMobilePhone?
12. WhatarethepackagingfeaturesofLEDTVs?
13. WhatarethedifferentequipmentusedinShoppingMalls?
14. HowtodisplayBataProductsinBataShowroom?
15. Howtheproductsarearrangedinthe Supermarkets?

Record   **5marks**
Viva- Voice   **5Marks**

RETAILMANAGEMENT
MODEL QUESTION PAPER
PAPERIII: RETAILMARKETING[215/23]

Time: 3hrs   **Max.Marks:50**

5,9,12

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    Record   5marks
    Viva- Voice   5Marks

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